

VANCOUVER April 23, 2012

CALGARY Dear Valued Supplier,

TORONTO The Oppenheimer Group, as a member of the Produce Traceability Initiative (PTI) Leadership Council, is committed to implementing the milestones recommended by the PTI.

SEATTLE Currently 50% of our pack locations have completed PTI milestone #5 – carton label barcode encoding of the GTIN and Lot Number and we plan to be 100% by the end of December 2012. We expect incoming shipments to have the recommended PTI case label as per the PTI best practices documents as we roll out our capabilities at receiving locations.

LOS ANGELES

Case Labeling

VISALIA Please provide the following information on cases:

- 1. Supplier Name and Address**
- 2. Country of Origin**
- HOUSTON 3. Commodity and Variety
- 4. Pack Style or Size/Count (For Grapes, do not include the Size)
- NOGALES 5. Barcode Global Trade Item Number (GTIN) and Lot Number
- 6. Voice Code

** Not required on the case label if already printed on the carton

CHICAGO

Example of Approved PTI Case Label

NEWARK

Watermelon, Red Seedless
24" Bin 36 Count

GS1-128 Barcode encoded with GTIN and Lot

Global Trade Identification Number (GTIN)

Lot Number

Voice Code

(01)10764141234621
(10)B022B1CFQV99

0931

MIAMI

TAMPA

SANTIAGO

The barcode on the carton includes the GTIN and Lot in GS1-128 format. Each GTIN is identified with the prefix or application identifier (01) and the Lot with (10). The GTIN and Lot



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number must be sent to Oppenheimer electronically using one of the two methods listed below either by:

VANCOUVER

1) growers using the Oppenheimer system for packing will scan the barcode on the box to capture the Lot number; or

CALGARY

2) growers that send an EDI manifest file to Oppenheimer will include the GTIN and Lot in the manifest for each pallet.

TORONTO

Global Trade Identification Number (GTIN)

The brand owner on the carton needs to assign the GTIN of the product. To assign a GTIN you must contact GS1 in your country to apply for a company prefix. Once you have a company prefix, then you assign a unique sequence to each of your products. If you are using Oppenheimer branded cartons then you will need to request the GTINs from Oppenheimer.

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Lot Number

The lot number is used to group similar product that may be related in a recall, example: field, pack house or pack date. A lot number that is too broad (example lot = grower) could potentially require too much product to be recalled. A lot number that is too specific (example lot = pallet tag) could make a recall too complicated and all of the product could be recalled. An example of a good lot code could be based around a "pack house run" - grower, variety, pack house and pack date or "harvest event" - grower, block-ID and crew.

VISALIA

HOUSTON

NOGALES

Additional Traceability Information:

For more information on the best practices defined by the Produce Traceability Initiative go to <http://www.producetraceability.org> under Resources and Tools; the best practices section has detailed information on GTIN assignment, Case Labeling and Lot assignment.

CHICAGO

NEWARK

For any questions please contact:

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MIAMI

Sincerely,

TAMPA



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